

## CONNECTING YOU TO THE WORLD'S LEADING DESTINATION MANAGEMENT COMPANIES

DMS Destination Marketing Services specialises in connecting conference, incentive and travel planners with our leading worldwide network of destination management companies (DMCs).

Our ideas, knowledge, insight and connections will help you to pitch destinations, prepare proposals, win business and deliver exciting, creative, and innovative programs to your delegates. We ensure success through our expertise, service and follow-through. Our consistent liaison with our business partners guarantees a seamless operation from initiation to completion.

### OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting edge countries. These DMCs focus on creating a seamless program and deliver all event organisation, team building, touring and ground arrangements for conference, meeting and incentive groups.

Our DMCs are experts in group logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

### HOW DMS CAN ASSIST YOU

We not only offer access to our network of DMCs, we work in partnership with you to assist with all your business event needs. Our services include:

- **Comprehensive website** – featuring destination profiles, sample itineraries, images, latest news and contact details for DMCs in our portfolio.
- **Tailored proposals** – we ensure that proposals you receive from our partners include the ideas, detail and quality you need to win the business.
- **Liaison and follow up** – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.
- **Regular visits by our sales team** – to provide updates on destinations, products and services.
- **Familiarisations** – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.
- **DMS Connect** – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new incentive destinations.
- **Access to the latest market intelligence** – what's new, what's hot and what's not in the international business events arena.

[www.destinationmarketing.com.au](http://www.destinationmarketing.com.au)

# OUR NETWORK



**AFRICA (Eastern & Southern)**  
Dragonfly Africa

**ARGENTINA**  
Passion for Events

**AUSTRIA**  
INVENT

**BALI**  
Pacific World

**BALTIC STATES**  
Baltic Travel Group

**BELGIUM**  
@dmire

**BHUTAN**  
Pacific World

**BRAZIL**  
Walpax Brazil Travel Partners

**CAMBODIA**  
Pacific World

**CHILE**  
Destination Management Chile S.A.

**CHINA**  
Pacific World

**COSTA RICA**  
Host Global Alliance

**CROATIA**  
DT Croatia (Dubrovnik Travel)

**CUBA**  
IBEROService Incoming Services

**CZECH REPUBLIC**  
INVENT

**DENMARK**  
First United A/S

**EGYPT**  
Emeco Travel

**ENGLAND**  
Spectra

**FIJI**  
Pacific Destinations

**FINLAND**  
First United A/S

**FRANCE & MONACO**  
Lafayette Group

**GERMANY**  
Compass Tours Incoming

**GREECE**  
Horizon Travel S.A

**HONG KONG & MACAU**  
Pacific World

**HUNGARY**  
INVENT

**ICELAND**  
First United A/S

**INDIA**  
Pacific World

**IRELAND**  
Moloney & Kelly

**ISRAEL**  
Eshet Incoming

**ITALY**  
Fourth Dimension Italy

**JAPAN**  
JTB Global Marketing & Travel (a Pacific World alliance)

**JORDAN**  
Karma House Travel & Tourism

**MALAYSIA**  
Pacific World

**MALDIVES**  
Pacific World

**MEXICO**  
Tropical Incentives DMC

**MONTENEGRO**  
DT Croatia (Dubrovnik Travel)

**MOROCCO**  
ActivTravel

**MYANMAR**  
Pacific World

**NEW ZEALAND**  
Parnell Partners Group

**NEPAL**  
Pacific World

**NETHERLANDS**  
Performance Travel

**NORWAY**  
First United A/S

**OMAN**  
Pacific World

**PERU**  
COLTUR Peru

**PHILIPPINES**  
Pacific World

**POLAND**  
Mazurkas Travel Poland

**PORTUGAL**  
IBEROService Incoming Services

**RUSSIA**  
Travel Russia

**SCOTLAND**  
Spectra

**SINGAPORE**  
Pacific World

**SLOVENIA**  
INVENT

**SOUTH KOREA**  
Pacific World

**SPAIN**  
IBEROService Incoming Services

**SRI LANKA**  
Pacific World

**SWEDEN**  
First United A/S

**SWITZERLAND**  
DestinAlp

**THAILAND**  
Pacific World

**TURKEY**  
Tekser Tourism & Travel Inc.

**UNITED ARAB EMIRATES**  
Pacific World

**UNITED STATES OF AMERICA**  
Hosts Global Alliance

**USA - HAWAII**  
Hosts Hawaii LLC

**USA - NEW YORK**  
Shackman Associates New York

**VIETNAM**  
Pacific World



For other destinations not listed above, please contact [info@destinationmarketing.com.au](mailto:info@destinationmarketing.com.au) as we have highly reputable DMC partners in most countries globally.