



Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting edge countries. These DMCs focus on creating a seamless program and deliver all event organisation, team building, touring and ground arrangements for conference, meeting and incentive groups. Our DMCs are experts in group logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

HOW DMS CAN ASSIST YOU

We not only offer access to our network of DMCs, we work in partnership with you to assist with all your business event needs. Our services include:

Comprehensive website – featuring destination profiles, images, latest news and an overview of our DMC business partners.

Tailored proposals – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to win the business.

Liaison and follow up – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

Regular visits by our sales team – to provide updates on destinations, products and services.

Familiarisations – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

DMS Connect – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new incentive destinations.

Access to the latest market intelligence – what's new, what's hot and what's not in the international business events arena.

OUR NETWORK



AFRICA (Eastern & Southern) Dragonfly Africa	CZECH REPUBLIC INVENT	JAPAN JTB Global Marketing & Travel Inc. (a Pacific World alliance)	SCOTLAND Spectra
ARGENTINA Passion for Events	DENMARK First United A/S	JORDAN Karma House Travel & Tourism	SINGAPORE Pacific World
AUSTRALIA UNIQ Concepts	EGYPT Emeco Travel	MALAYSIA Pacific World	SLOVENIA INVENT
AUSTRIA INVENT	ENGLAND & WALES Spectra	MALDIVES Pacific World	SOUTH KOREA Pacific World
BALI Pacific World	FIJI Pacific Destinations	MEXICO Tropical Incentives DMC	SPAIN iDM in destination management
BALTIC STATES Baltic Travel Group	FINLAND First United A/S	MOROCCO Activ'Travel	SRI LANKA Pacific World
BELGIUM @dmire	FRANCE & MONACO Lafayette Group	MYANMAR Pacific World	SWEDEN First United A/S
BHUTAN Pacific World	GERMANY Compass Tours Incoming	NEW ZEALAND Parnell Partners Group	SWITZERLAND DestinAlp
BRAZIL Walpax Brazil Travel Partners	GREECE Horizon Travel S.A.	NEPAL Pacific World	THAILAND Pacific World
CAMBODIA Pacific World	HONG KONG & MACAU Pacific World	NETHERLANDS Performance Travel	TURKEY Tekser Tourism & Travel Inc.
CANADA Hosts Global	HUNGARY INVENT	NORWAY First United A/S	UNITED ARAB EMIRATES Travco Events (a Pacific World alliance)
CARIBBEAN Hosts Global	ICELAND First United A/S	OMAN Travco Events (a Pacific World alliance)	UNITED STATES OF AMERICA Hosts Global
CHILE Destination Management Chile S.A.	INDIA Pacific World	PERU PERU Incentives by Coltur	URUGUAY Passion for Events
CHINA Pacific World	IRELAND Moloney & Kelly	PHILIPPINES Pacific World	USA – HAWAII Hosts Hawaii LLC
CROATIA DT Croatia (Dubrovnik Travel)	ISRAEL Eshet Incoming	POLAND Mazurkas Travel Poland	USA – NEW YORK Shackman Associates New York
CUBA iDM in destination management	ITALY Fourth Dimension Italy	PORTUGAL iDM in destination management	VANUATU DMC Vanuatu
		RUSSIA Travel Russia	VIETNAM Pacific World

For other destinations not listed above, please contact info@destinationmarketing.com.au as we have highly reputable DMC partners in most countries globally.