



# Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

## OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting edge countries. These DMCs focus on creating a seamless program and deliver all event organisation, team building, touring and ground arrangements for conference, meeting and incentive groups. Our DMCs are experts in group logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

## HOW DMS CAN ASSIST YOU

**We not only offer access to our network of DMCs, we work in partnership with you to assist with all your business event needs. Our services include:**

**Comprehensive website** – featuring destination profiles, images, latest news and an overview of our DMC business partners.

**Tailored proposals** – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to win the business.

**Liaison and follow up** – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

**Regular visits by our sales team** – to provide updates on destinations, products and services.

**Familiarisations** – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

**DMS Connect** – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new incentive destinations.

**Access to the latest market intelligence** – what's new, what's hot and what's not in the international business events arena.

# OUR NETWORK



<b>AFRICA</b> (Eastern & Southern) Dragonfly Africa	<b>CZECH REPUBLIC</b> INVENT	<b>JAPAN</b> JTB Global Marketing & Travel Inc. (a Pacific World alliance)	<b>SCOTLAND</b> Spectra
<b>ARGENTINA</b> Passion for Events	<b>DENMARK</b> First United A/S	<b>JORDAN</b> Karma House Travel & Tourism	<b>SINGAPORE</b> Pacific World
<b>AUSTRALIA</b> UNIQ Concepts	<b>EGYPT</b> Emeco Travel	<b>MALAYSIA</b> Pacific World	<b>SLOVENIA</b> INVENT
<b>AUSTRIA</b> INVENT	<b>ENGLAND &amp; WALES</b> Spectra	<b>MALDIVES</b> Pacific World	<b>SOUTH KOREA</b> Pacific World
<b>BALI</b> Pacific World	<b>FIJI</b> Pacific Destinations	<b>MEXICO</b> Tropical Incentives DMC	<b>SPAIN</b> iDM In Destination Management
<b>BALTIC STATES</b> Baltic Travel Group	<b>FINLAND</b> First United A/S	<b>MOROCCO</b> Activ'Travel	<b>SRI LANKA</b> Pacific World
<b>BELGIUM</b> @dmire	<b>FRANCE &amp; MONACO</b> Lafayette Group	<b>MYANMAR</b> Pacific World	<b>SWEDEN</b> First United A/S
<b>BHUTAN</b> Pacific World	<b>GERMANY</b> Compass Tours Incoming	<b>NEW ZEALAND</b> Parnell Partners Group	<b>SWITZERLAND</b> DestinAlp
<b>BRAZIL</b> Walpax Brazil Travel Partners	<b>GREECE</b> Horizon Travel S.A.	<b>NEPAL</b> Pacific World	<b>THAILAND</b> Pacific World
<b>CAMBODIA</b> Pacific World	<b>HONG KONG &amp; MACAU</b> Pacific World	<b>NETHERLANDS</b> Performance Travel	<b>TURKEY</b> Tekser Tourism & Travel Inc.
<b>CANADA</b> Hosts Global	<b>HUNGARY</b> INVENT	<b>NORWAY</b> First United A/S	<b>UNITED ARAB EMIRATES</b> Travco Events (a Pacific World alliance)
<b>CARIBBEAN</b> Hosts Global	<b>ICELAND</b> First United A/S	<b>OMAN</b> Travco Events (a Pacific World alliance)	<b>UNITED STATES OF AMERICA</b> Hosts Global
<b>CHILE</b> Destination Management Chile S.A.	<b>INDIA</b> Pacific World	<b>PERU</b> PERU Incentives by Coltur	<b>URUGUAY</b> Passion for Events
<b>CHINA</b> Pacific World	<b>IRELAND</b> Moloney & Kelly	<b>PHILIPPINES</b> Pacific World	<b>USA – HAWAII</b> Hosts Hawaii LLC
<b>CROATIA</b> DT Croatia (Dubrovnik Travel)	<b>ISRAEL</b> Eshet Incentives and Conferences	<b>POLAND</b> Mazurkas Travel Poland	<b>USA – NEW YORK</b> Shackman Associates New York
<b>CUBA</b> IBEROService Incoming Services	<b>ITALY</b> Fourth Dimension Italy	<b>PORTUGAL</b> iDM In Destination Management	<b>VANUATU</b> DMC Vanuatu
		<b>RUSSIA</b> Travel Russia	<b>VIETNAM</b> Pacific World

For other destinations not listed above, please contact [info@destinationmarketing.com.au](mailto:info@destinationmarketing.com.au) as we have highly reputable DMC partners in most countries globally.