



Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting edge countries. These DMCs focus on creating a seamless program and deliver all event organisation, team building, touring and ground arrangements for conference, meeting and incentive groups. Our DMCs are experts in group logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

HOW DMS CAN ASSIST YOU

We not only offer access to our network of DMCs, we work in partnership with you to assist with all your business event needs. Our services include:

Comprehensive website – featuring destination profiles, images, latest news and an overview of our DMC business partners.

Tailored proposals – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to win the business.

Liaison and follow up – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

Regular visits by our sales team – to provide updates on destinations, products and services.

Familiarisations – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

DMS Connect – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new incentive destinations.

Access to the latest market intelligence – what's new, what's hot and what's not in the international business events arena

OUR NETWORK

**ARGENTINA**

Passion for Events

DENMARK

DMS Global Connection

IRELAND

Moloney & Kelly

PERU

COLTUR Peru

ARMENIA

Tekser Tourism Travel Inc.

EGYPT

Emeco Travel

ISRAEL

Eshet Incoming

PHILIPPINES

DMS Global Connection

AUSTRIA

DMS Global Connection

ENGLAND & WALES

DMS Global Connection

ITALY

DMS Global Connection

RUSSIA

Travel Russia

BALI

DMS Global Connection

FIJI

Pacific Destinations

JAPAN

JTB Global Marketing & Travel
Inc. (a Pacific World alliance)

SCOTLAND

DMS Global Connection

BELGIUM

@dmire

FINLAND

DMS Global Connection

JORDAN

Karma House Travel & Tourism

SOUTH KOREA

DMS Global Connection

BHUTAN

Luxe India

FRANCE & MONACO

Lafayette Group

MALAYSIA

DMS Global Connection

SRI LANKA

DMS Global Connection

BRAZIL

Walpax Brazil
Travel Partners

GEORGIA

Tekser Tourism
Travel Inc.

MALDIVES

DMS Global Connection

SWEDEN

DMS Global Connection

CAMBODIA

DMS Global Connection

GERMANY

Compass Tours Incoming

MEXICO

Tropical Incentives DMC

THAILAND

DMS Global Connection

CHILE

Destination
Management Chile S.A.

GREECE

Horizon Travel S.A.

MOROCCO

Activ'Travel

TURKEY

Tekser Tourism &
Travel Inc.

CHINA

DMS Global Connection

HONG KONG & MACAU

DMS Global Connection

MYANMAR

DMS Global Connection

UNITED ARAB EMIRATES

Travco Events
(a Pacific World alliance)

CROATIA

DT Croatia
(Dubrovnik Travel)

HUNGARY

DMS Global Connection

NEPAL

Luxe India

URUGUAY

Passion for Events

CZECH REPUBLIC

DMS Global Connection

ICELAND

DMS Global Connection

NORWAY

DMS Global Connection

VANUATU

DMC Vanuatu

INDIA

Luxe India

OMAN

Travco Events
(a Pacific World alliance)

VIETNAM

DMS Global Connection

For other destinations not listed above, please contact info@destinationmarketing.com.au
as we have highly reputable DMC partners in most countries globally.