



# Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

## OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting edge countries. These DMCs focus on creating a seamless program and deliver all touring and ground arrangements for individual travellers, no matter the number.

Our DMCs are experts in travel logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

## HOW DMS CAN ASSIST YOU

**We not only offer access to our network of DMCs, we work in partnership with you to assist with all client needs. Our services include:**

**Comprehensive website** – featuring destination profiles, images, latest news and an overview of our DMC business partners.

**Tailored proposals** – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to suit your client's needs and expectations.

**Liaison and follow up** – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

**Regular visits by our sales team** – to provide updates on destinations, products and services.

**Familiarisations** – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

**DMS Connect** – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new and interesting destinations.

**Access to the latest market intelligence** – what's new, what's hot and what's not in the international business travel arena.

# OUR NETWORK



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|--|--|--|--|
| <b>ARGENTINA</b><br>Passion for Events               | <b>DENMARK</b><br>*DMS Global Connection               | <b>ISRAEL</b><br>Eshet Incoming  | <b>OMAN</b><br>Travco Events<br>(a Pacific World alliance)                 |
| <b>ARMENIA</b><br>Tekser Tourism &<br>Travel Inc.    | <b>EGYPT</b><br>Emeco Travel                           | <b>ITALY</b><br>*DMS Global Connection   | <b>PERU</b><br>COLTUR Peru   |
| <b>AUSTRIA</b><br>*DMS Global Connection             | <b>ENGLAND &amp; WALES</b><br>Moloney & Kelly          | <b>JAPAN</b><br>JTB Global Marketing & Travel<br>Inc. (a Pacific World alliance) | <b>RUSSIA</b><br>Travel Russia   |
| <b>BALI</b><br>*DMS Global Connection                | <b>FIJI</b><br>Pacific Destinations                    | <b>JORDAN</b><br>Karma House Travel & Tourism                                    | <b>SCOTLAND</b><br>Moloney & Kelly   |
| <b>BELGIUM</b><br>@dmire                             | <b>FINLAND</b><br>*DMS Global Connection               | <b>MALAYSIA</b><br>*DMS Global Connection  | <b>SOUTH KOREA</b><br>Kim's Travel   |
| <b>BHUTAN</b><br>Luxe India                          | <b>FRANCE &amp; MONACO</b><br>Lafayette Group          | <b>MALDIVES</b><br>*DMS Global Connection  | <b>SPAIN</b><br>*DMS Global Connection                                     |
| <b>BRAZIL</b><br>Walpax Brazil<br>Travel Partners    | <b>GEORGIA</b><br>Tekser Tourism &<br>Travel Inc.      | <b>MALTA</b><br>AGL - Alliance Group Ltd   | <b>SRI LANKA</b><br>Aitken Spence  |
| <b>CAMBODIA</b><br>*DMS Global Connection            | <b>GERMANY</b><br>Compass Tours Incoming               | <b>MEXICO</b><br>Tropical Incentives DMC   | <b>SWEDEN</b><br>*DMS Global Connection                                    |
| <b>CHILE</b><br>Destination<br>Management Chile S.A. | <b>GREECE</b><br>Horizon Travel S.A.                   | <b>MOROCCO</b><br>Activ'Travel   | <b>THAILAND</b><br>*DMS Global Connection                                  |
| <b>CHINA</b><br>*DMS Global Connection               | <b>HONG KONG &amp; MACAU</b><br>*DMS Global Connection | <b>MYANMAR</b><br>*DMS Global Connection   | <b>TURKEY</b><br>Tekser Tourism &<br>Travel Inc.                           |
| <b>CROATIA</b><br>DT Croatia<br>(Dubrovnik Travel)   | <b>HUNGARY</b><br>*DMS Global Connection               | <b>NEPAL</b><br>Luxe India   | <b>UNITED ARAB EMIRATES</b><br>Travco Events<br>(a Pacific World alliance) |
| <b>CYPRUS</b><br>Drakos DMC                          | <b>ICELAND</b><br>*DMS Global Connection               | <b>NETHERLANDS</b><br>*DMS Global Connection                                     | <b>URUGUAY</b><br>Passion for Events                                       |
| <b>CZECH REPUBLIC</b><br>*DMS Global Connection      | <b>INDIA</b><br>Luxe India                             | <b>NEW ZEALAND</b><br>Parnell Partners Group                                     | <b>VANUATU</b><br>DMC Vanuatu  |
|  | <b>IRELAND</b><br>Moloney & Kelly                      | <b>NORWAY</b><br>*DMS Global Connection  | <b>VIETNAM</b><br>*DMS Global Connection                                   |

Our \*DMS Global Connection contacts are referrals we can make for your clients' destination requirements.  
Please contact [info@destinationmarketing.com.au](mailto:info@destinationmarketing.com.au) for further information on these destinations.