



Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting edge countries. These DMCs focus on creating a seamless program and deliver all touring and ground arrangements for individual travellers, no matter the number.

Our DMCs are experts in travel logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

HOW DMS CAN ASSIST YOU

We not only offer access to our network of DMCs, we work in partnership with you to assist with all client needs.

Our services include:

Comprehensive website – featuring destination profiles, images, latest news and an overview of our DMC business partners.

Tailored proposals – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to suit your client's needs and expectations.

Liaison and follow up – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

Regular visits by our sales team – to provide updates on destinations, products and services.

Familiarisations – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

DMS Connect – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new and interesting destinations.

Access to the latest market intelligence – what's new, what's hot and what's not in the international business travel arena.

OUR NETWORK



ARGENTINA Passion for Events	DENMARK DMS Global Connection	IRELAND Moloney & Kelly	OMAN Travco Events (a Pacific World alliance)
ARMENIA Tekser Tourism Travel Inc.	EGYPT Emeco Travel	ISRAEL Eshet Incoming	PERU COLTUR Peru
AUSTRIA DMS Global Connection	ENGLAND & WALES DMS Global Connection	ITALY DMS Global Connection	PHILIPPINES DMS Global Connection
BALI DMS Global Connection	FIJI Pacific Destinations	JAPAN JTB Global Marketing & Travel Inc. (a Pacific World alliance)	RUSSIA Travel Russia
BELGIUM @dmire	FINLAND DMS Global Connection	JORDAN Karma House Travel & Tourism	SCOTLAND DMS Global Connection
BHUTAN Luxe India	FRANCE & MONACO Lafayette Group	MALAYSIA DMS Global Connection	SOUTH KOREA DMS Global Connection
BRAZIL Walpax Brazil Travel Partners	GEORGIA Tekser Tourism Travel Inc.	MALDIVES DMS Global Connection	SRI LANKA DMS Global Connection
CAMBODIA DMS Global Connection	GERMANY Compass Tours Incoming	MEXICO Tropical Incentives DMC	SWEDEN DMS Global Connection
CHILE Destination Management Chile S.A.	GREECE Horizon Travel S.A.	MOROCCO Activ'Travel	THAILAND DMS Global Connection
CHINA DMS Global Connection	HONG KONG & MACAU DMS Global Connection	MYANMAR DMS Global Connection	TURKEY Tekser Tourism & Travel Inc.
CROATIA DT Croatia (Dubrovnik Travel)	HUNGARY DMS Global Connection	NEPAL Luxe India	UNITED ARAB EMIRATES Travco Events (a Pacific World alliance)
CYPRUS Drakos DMC	ICELAND DMS Global Connection	NEW ZEALAND Parnell Partners Group	URUGUAY Passion for Events
CZECH REPUBLIC DMS Global Connection	INDIA Luxe India	NORWAY DMS Global Connection	VANUATU DMC Vanuatu
			VIETNAM DMS Global Connection

With almost 3 decades in business, we have interacted and worked with DMCs all over the world. Our reach continues to grow, hence our 'DMS Global Connections' are a part of that process. For these destinations, our partners have internal leisure departments who are able to assist you with your client's travel needs. Contact us to learn more about our highly reputable partners on info@destinationmarketing.com.au.