



Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting-edge countries. These DMCs focus on creating a seamless program and deliver all touring and ground arrangements for individual travelers, no matter the number.

Our DMCs are experts in travel logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

HOW DMS CAN ASSIST YOU

We not only offer access to our network of DMCs, we work in partnership with you to assist with all client needs. Our services include:

Comprehensive website – featuring destination profiles, images, latest news and an overview of our DMC business partners.

Tailored proposals – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to suit your client's needs and expectations.

Liaison and follow up – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

Regular visits by our sales team – to provide updates on destinations, products and services.

Familiarisations – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

DMS Connect – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new and interesting destinations.

Access to the latest market intelligence – what's new, what's hot and what's not in the international business travel arena.

OUR LUXURY LEISURE NETWORK



ARGENTINA

Passion for Events

FIJI

Pacific Destinations

JORDAN

Karma House Travel & Tourism

RUSSIA

Travel Russia

ARMENIA

Tekser Tourism & Travel Inc.

FRANCE & MONACO

Lafayette Group

MALDIVES

Aitken Spence

SCOTLAND

Moloney & Kelly

BELGIUM

@dmire

GEORGIA

Tekser Tourism & Travel Inc.

MALTA

AGL - Alliance Group Ltd

SINGAPORE

Destination Services

BHUTAN

Luxe India

GERMANY

Unique Germany

MEXICO

Tropical Incentives DMC

SLOVENIA

DT Slovenia

BRAZIL

BE Brazil Travel Partners

GREECE

Horizon Travel S.A.

MOROCCO

Activ'Travel

SOUTH KOREA

Creven Korea

CHILE

Destination Management Chile S.A.

INDIA

Luxe India

MYANMAR

Myanmar Polestar

SPAIN

OSIRIS TRAVEL & EVENTS

CROATIA

DT Croatia

IRELAND

Moloney & Kelly

NEPAL

Luxe India

SRI LANKA

Aitken Spence

CYPRUS

Drakos DMC

ISRAEL

Eshet Incoming

NEW ZEALAND

Parnell Partners Group

TURKEY

Tekser Tourism & Travel Inc.

EGYPT

Emeco Travel

ITALY

Fourth Dimension Italy

OMAN

Travco Events

UNITED ARAB EMIRATES

Travco Events

ENGLAND & WALES

Moloney & Kelly

JAPAN

JTB Global Marketing & Travel Inc.

PERU

COLTUR Peru

URUGUAY

Passion for Events

PORTUGAL

OSIRIS TRAVEL & EVENTS

VANUATU

DMC Vanuatu

For other destinations not listed above, please contact leisure@destinationmarketing.com.au as we have DMC connections in most countries globally