



Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting-edge countries. These DMCs focus on creating a seamless program and deliver all event organisation, team building, touring and ground arrangements for conference, meeting and incentive groups.

Our DMCs are experts in group logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

HOW DMS CAN ASSIST YOU

We not only offer access to our network of DMCs, we work in partnership with you to assist with all your business event needs. Our services include:

Comprehensive website – featuring destination profiles, images, latest news and an overview of our DMC business partners.

Tailored proposals – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to win the business.

Liaison and follow up – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

Regular visits by our sales team – to provide updates on destinations, products and services.

Familiarisations – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

DMS Connect – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new incentive destinations.

Access to the latest market intelligence – what's new, what's hot and what's not in the international business events arena.

OUR NETWORK



AFRICA (Eastern & Southern) Dragonfly Africa	FIJI TEWAKA	MAURITIUS Hello Islands DMC	SWEDEN First United A/S
ARGENTINA Passion for Events	FINLAND First United A/S	MEXICO Tropical Incentives DMC	SWITZERLAND DestinAlp
ARMENIA Tekser	FRANCE Lafayette Group	MONACO Lafayette Group	THAILAND Realm
AUSTRIA INVENT	GEORGIA Tekser	MOROCCO Activ'Travel	TURKEY Tekser
BALTIC STATES Baltic Travel Group	GERMANY Compass Tours Incoming	MYANMAR Myanmar Polestar DMC	UNITED ARAB EMIRATES Emeco Tourism Emirates
BELGIUM @dmire	GREECE Horizon Travel S.A.	NETHERLANDS Performance Travel	UNITED KINGDOM (ENGLAND, SCOTLAND & WALES) Spectra
BRAZIL BE Brazil Travel Partners	HONG KONG & MACAU Realm	NEW ZEALAND Parnell Partners Group	UNITED STATES OF AMERICA Hosts Global
CAMBODIA Realm	HUNGARY INVENT	NORWAY First United A/S	URUGUAY Passion for Events
CANADA JPdL International	ICELAND First United A/S	OMAN Emeco Tourism Emirates	USA – HAWAII Hosts Hawaii LLC
CARIBBEAN Hosts Global	INDONESIA (BALI) Realm	PERU PERU Incentives by Coltur	USA – NEW YORK The Shackman Group
CHILE Destination Management Chile S.A.	IRELAND Moloney & Kelly	POLAND Mazurkas Travel Poland	VANUATU DMC Vanuatu
CHINA Realm	ISRAEL Eshet Incentives and Conferences	PORTUGAL OSIRIS Travel & Events	VIETNAM Realm
CROATIA DT Croatia	ITALY Fourth Dimension Italy	RUSSIA Travel Russia	
CUBA IBEROService Incoming Services	JAPAN GMT Meetings & Events	SINGAPORE Realm	
CYPRUS Drakos DMC	JORDAN Karma House Travel & Tourism	SLOVENIA INVENT	
CZECH REPUBLIC INVENT	MALAYSIA Realm	SOUTH KOREA Kim's M&T DMC Korea	
DENMARK First United A/S	MALDIVES Aitken Spence	SPAIN another konzept	
EGYPT Emeco Travel	MALTA AGL - Alliance Group Ltd	SRI LANKA Aitken Spence	

For other destinations not listed above, please contact marissa@destinationmarketing.com.au as we have highly reputable DMC partners in most countries globally.