



Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting-edge countries. These DMCs focus on creating a seamless program and deliver all event organisation, team building, touring and ground arrangements for conference, meeting and incentive groups.

Our DMCs are experts in group logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

HOW DMS CAN ASSIST YOU

We not only offer access to our network of DMCs, we work in partnership with you to assist with all your business event needs. Our services include:

Comprehensive website – featuring destination profiles, images, latest news and an overview of our DMC business partners.

Tailored proposals – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to win the business.

Liaison and follow up – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

Regular visits by our sales team – to provide updates on destinations, products and services.

Familiarisations – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

DMS Connect – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new incentive destinations.

Access to the latest market intelligence – what's new, what's hot and what's not in the international business events arena.

OUR NETWORK



AFRICA (Eastern & Southern) Dragonfly Africa	EGYPT Emeco Travel	JORDAN Karma House Travel & Tourism	SCOTLAND Spectra
ARGENTINA Passion for Events	ENGLAND & WALES Spectra	MALDIVES Aitken Spence	SLOVENIA DT Croatia
AUSTRALIA UNIQ Concepts	FIJI Pacific Destinations	MALTA AGL - Alliance Group Ltd	SOUTH KOREA Kim's Travel
AUSTRIA INVENT	FINLAND First United A/S	MAURITIUS Connections DMC	SPAIN another konzept
BALTIC STATES Baltic Travel Group	FRANCE & MONACO Lafayette Group	MEXICO Tropical Incentives DMC	SRI LANKA Aitken Spence
BELGIUM @dmire	GERMANY Compass Tours Incoming	MONTENEGRO DT Croatia	SWEDEN First United A/S
BRAZIL BE Brazil Travel Partners	GREECE Horizon Travel S.A.	MOROCCO Activ'Travel	SWITZERLAND DestinAlp
CANADA JpDL	HUNGARY INVENT	MYANMAR Polestar Travels & Tours	TURKEY Tekser Tourism & Travel Inc.
CHILE Destination Management Chile S.A.	ICELAND First United A/S	NETHERLANDS Performance Travel	UNITED ARAB EMIRATES (a Pacific World alliance)
CROATIA DT Croatia	IRELAND Moloney & Kelly	NORWAY First United A/S	UNITED STATES OF AMERICA Hosts Global
CUBA IBEROService Incoming Services	ISRAEL Eshet Incentives and Conferences	PERU PERU Incentives by Coltur	URUGUAY Passion for Events
CYPRUS Drakos DMC	ITALY Fourth Dimension Italy	POLAND Mazurkas Travel Poland	USA – HAWAII Hosts Hawaii LLC
CZECH REPUBLIC INVENT	JAPAN GMT Meetings & Events	PORTUGAL OSIRIS TRAVEL & EVENTS	USA – NEW YORK Shackman Associates New York
DENMARK First United A/S	JAPAN GMT Meetings & Events	RUSSIA Travel Russia	VANUATU DMC Vanuatu

For other destinations not listed above, please contact info@destinationmarketing.com.au as we have highly reputable DMC partners in most countries globally.