



Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting-edge countries. These DMCs focus on creating a seamless program and deliver all event organisation, team building, touring and ground arrangements for conference, meeting and incentive groups. Our DMCs are experts in group logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

HOW DMS CAN ASSIST YOU

We not only offer access to our network of DMCs, we work in partnership with you to assist with all your business event needs. Our services include:

Comprehensive website – featuring destination profiles, images, latest news and an overview of our DMC business partners.

Tailored proposals – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to win the business.

Liaison and follow up – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

Regular visits by our sales team – to provide updates on destinations, products and services.

Familiarisations – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

DMS Connect – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new incentive destinations.

Access to the latest market intelligence – what's new, what's hot and what's not in the international business events arena.

OUR NETWORK



AFRICA (Eastern & Southern) Dragonfly Africa	FIJI TEWAKA	MONACO Lafayette Group	THAILAND Realm
ARGENTINA Passion for Events	FINLAND First United A/S	MONTENEGRO DT Croatia	TURKEY Tekser Tourism & Travel Inc.
ARMENIA Tekser Tourism & Travel Inc.	FRANCE Lafayette Group	MOROCCO Activ'Travel	UNITED ARAB EMIRATES Emeco Tourism Emirates
AUSTRALIA Realm	GEORGIA Tekser Tourism & Travel Inc.	MYANMAR Myanmar Polestar DMC	UNITED KINGDOM (ENGLAND, SCOTLAND & WALES) Spectra
AUSTRIA INVENT	GERMANY Compass Tours Incoming	NETHERLANDS Performance Travel	UNITED STATES OF AMERICA Hosts Global
BALTIC STATES Baltic Travel Group	GREECE Horizon Travel S.A.	NEW CALEDONIA Creation Events	URUGUAY Passion for Events
BELGIUM @dmire	HONG KONG & MACAU Realm	NEW ZEALAND Parnell Partners Group	USA – HAWAII Hosts Hawaii LLC
BRAZIL BE Brazil Travel Partners	HUNGARY INVENT	NORWAY First United A/S	USA – NEW YORK The Shackman Group
BULGARIA Paloma Tours	ICELAND First United A/S	OMAN Emeco Tourism Emirates	VANUATU DMC Vanuatu
CAMBODIA Realm	INDIA Contact us	PERU Contact us	VIETNAM Realm
CANADA Hosts Global	INDONESIA (BALI) Realm	POLAND Mazurkas Travel Poland	
CARIBBEAN Hosts Global	IRELAND Moloney & Kelly	PORTUGAL OSIRIS Travel & Events	
CHILE Contact us	ISRAEL Eshet Incentives and Conferences	ROMANIA Paloma Tours	
CHINA Realm	ITALY Fourth Dimension Italy	RUSSIA Travel Russia	
CROATIA DT Croatia	JAPAN GMT Meetings & Events	SINGAPORE Realm	
COLUMBIA Colombia en Colores	JORDAN Karma House Travel & Tourism	SLOVENIA DT Slovenia	
CUBA IBEROService Incoming Services	MALAYSIA REKACARA	SOUTH KOREA Kim's M&T DMC Korea	
CYPRUS Drakos DMC	MALDIVES Aitken Spence	SPAIN Another Konzept	
CZECH REPUBLIC INVENT	MALTA AGL - Alliance Group Ltd	SRI LANKA Aitken Spence	
DENMARK First United A/S	MAURITIUS Hello Islands DMC	SWEDEN First United A/S	
EGYPT Emeco Travel	MEXICO Tropical Incentives DMC	SWITZERLAND DestinAlp	

For other destinations not listed above, please contact marissa@destinationmarketing.com.au as we have highly reputable DMC partners in most countries globally.