



Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting-edge countries. These DMCs focus on creating a seamless program and deliver all event organisation, team building, touring and ground arrangements for conference, meeting and incentive groups. Our DMCs are experts in group logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

HOW DMS CAN ASSIST YOU

We not only offer access to our network of DMCs, we work in partnership with you to assist with all your business event needs. Our services include:

Comprehensive website – featuring destination profiles, images, latest news and an overview of our DMC business partners.

Tailored proposals – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to win the business.

Liaison and follow up – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

Regular visits by our sales team – to provide updates on destinations, products and services.

Familiarisations – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

DMS Connect – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new incentive destinations.

Access to the latest market intelligence – what's new, what's hot and what's not in the international business events arena.

OUR NETWORK



AFRICA (Eastern & Southern) Dragonfly Africa	FIJI TEWAKA	MAURITIUS Hello Islands DMC	SWEDEN First United A/S
ARGENTINA Passion	FINLAND First United A/S	MEXICO Tropical Incentives DMC	SWITZERLAND Conventus SA
ARMENIA Tekser Tourism & Travel Inc.	FRANCE Lafayette DMC	MONACO Lafayette DMC	TAHITI Contact us
AUSTRIA IMS Vienna Budapest Prague	GEORGIA Tekser Tourism & Travel Inc.	MONTENEGRO Talas Montenegro DMC	THAILAND Realm
BALTIC STATES Baltic Travel Group	GERMANY Compass Tours Incoming	MOROCCO Activ'Travel	TURKEY Tekser Tourism & Travel Inc.
BELGIUM @dmire	GREECE Horizon Travel S.A.	MYANMAR Myanmar Polestar DMC	UNITED KINGDOM (ENGLAND, SCOTLAND & WALES) Spectra DMC
BRAZIL BE Brazil Travel Partners	HONG KONG & MACAU Realm	NETHERLANDS Performance Travel	UNITED STATES OF AMERICA Hosts Global
BULGARIA Paloma Tours	HUNGARY IMS Vienna Budapest Prague	NEW CALEDONIA Creation Events	URUGUAY Passion
CAMBODIA Realm	ICELAND First United A/S	NEW ZEALAND Contact us	USA – HAWAII JPdI Hawaii
CANADA Hosts Global	INDIA Secrets of India	NORWAY First United A/S	USA – NEW YORK The Shackman Group
CARIBBEAN Hosts Global	INDONESIA (BALI) Realm	PERU Coltur Peru	VANUATU DMC Vanuatu
CHILE Passion	IRELAND Moloney & Kelly	POLAND Mazurkas Travel Poland	VIETNAM Realm
CHINA Realm	ISRAEL Eshet Incentives and Conferences	PORTUGAL OSIRIS Travel & Events	
CROATIA DT Croatia	ITALY Fourth Dimension Italy	ROMANIA Paloma Tours	
COLOMBIA Colombia en Colores	JAPAN GMT Meetings & Events	RUSSIA Travel Russia	
CUBA IBEROService Incoming Services	JORDAN Karma House Travel & Tourism	SINGAPORE Realm	
CYPRUS Drakos DMC	LUXEMBOURG @dmire	SLOVENIA Contact us	
CZECH REPUBLIC IMS Vienna Budapest Prague	MALAYSIA REKACARA	SOUTH KOREA Contact us	
DENMARK First United A/S	MALDIVES Aitken Spence	SPAIN another konzept	
DOMINICAN REPUBLIC Tropical Incentives DMC	MALTA AGL - Alliance Group Ltd	SRI LANKA Secrets of India	

For other destinations not listed above, please contact marissa@destinationmarketing.com.au as we have highly reputable DMC partners in most countries globally.