



# Global Connections

As a full-service tourism representation company, DMS Destination Marketing Services specialises in introducing global product specialists, to the Australian and New Zealand market through an integrated sales, marketing, and public relations approach. Established in 1992, DMS was the pioneer in the Australian representation services market, endorsing quality tourism product. With our experience, we understand your commercial and strategic requirements, increase brand awareness and formulate results-driven marketing and media programs.

## OUR DESTINATION MANAGEMENT COMPANIES

Our network includes DMCs in some of the world's most exotic and cutting-edge countries. These DMCs focus on creating a seamless program and deliver all event organisation, team building, touring and ground arrangements for conference, meeting and incentive groups.

Our DMCs are experts in group logistics, international transactions, and have significant buying power in their markets. This means your budget goes further. Their programs feature new, exclusive and iconic venues, and integrate state-of-the-art technology to create unforgettable experiences for your clients.

## HOW DMS CAN ASSIST YOU

**We not only offer access to our network of DMCs, we work in partnership with you to assist with all your business event needs. Our services include:**

**Comprehensive website** – featuring destination profiles, images, latest news and an overview of our DMC business partners.

**Tailored proposals** – we help to ensure that proposals you receive from our partners include the ideas, detail and quality you need to win the business.

**Liaison and follow up** – we work with our DMCs to ensure the delivery of highly creative and customised programs; our guarantee of quality.

**Regular visits by our sales team** – to provide updates on destinations, products and services.

**Familiarisations** – we have launched more new and exciting destinations than any other company in the industry and can give you and your staff, first-hand experience on the latest developments in destinations across the globe.

**DMS Connect** – our annual roadshow is an opportunity for you to connect with many of the leading DMCs from around the world. Here you can conduct business discussions and receive briefings on global trends, as well as new incentive destinations.

**Access to the latest market intelligence** – what's new, what's hot and what's not in the international business events arena.

# OUR NETWORK



<b>AFRICA</b> (Eastern & Southern) Dragonfly Africa	<b>DENMARK</b> First United A/S	<b>MALDIVES</b> Aitken Spence	<b>SLOVENIA</b> DT Slovenia
<b>ARGENTINA</b> Passion for Events	<b>EGYPT</b> Emeco Travel	<b>MALTA</b> AGL - Alliance Group Ltd	<b>SOUTH KOREA</b> Kim's M&T DMC Korea
<b>ARMENIA</b> Tekser Tourism & Travel Inc.	<b>FIJI</b> TEWAKA	<b>MAURITIUS</b> Hello Islands DMC	<b>SPAIN</b> another konzept
<b>AUSTRIA</b> INVENT	<b>FINLAND</b> First United A/S	<b>MEXICO</b> Tropical Incentives DMC	<b>SRI LANKA</b> Aitken Spence
<b>BALTIC STATES</b> Baltic Travel Group	<b>FRANCE</b> Lafayette Group	<b>MONACO</b> Lafayette Group	<b>SWEDEN</b> First United A/S
<b>BELGIUM</b> @dmire	<b>GEORGIA</b> Tekser Tourism & Travel Inc.	<b>MOROCCO</b> Activ'Travel	<b>SWITZERLAND</b> DestinAlp
<b>BRAZIL</b> BE Brazil Travel Partners	<b>GERMANY</b> Compass Tours Incoming	<b>MYANMAR</b> Myanmar Polestar DMC	<b>THAILAND</b> Realm
<b>BULGARIA</b> Paloma Tours	<b>GREECE</b> Horizon Travel S.A.	<b>NETHERLANDS</b> Performance Travel	<b>TURKEY</b> Tekser Tourism & Travel Inc.
<b>CAMBODIA</b> Realm	<b>HONG KONG &amp; MACAU</b> Realm	<b>NEW CALEDONIA</b> Creation Events	<b>UNITED ARAB EMIRATES</b> Emeco Tourism Emirates
<b>CANADA</b> JPdL International	<b>HUNGARY</b> INVENT	<b>NEW ZEALAND</b> Parnell Partners Group	<b>UNITED KINGDOM (ENGLAND, SCOTLAND &amp; WALES)</b> Spectra
<b>CARIBBEAN</b> Hosts Global	<b>ICELAND</b> First United A/S	<b>NORWAY</b> First United A/S	<b>UNITED STATES OF AMERICA</b> Hosts Global
<b>CHILE</b> Destination Management Chile S.A.	<b>INDONESIA (BALI)</b> Realm	<b>OMAN</b> Emeco Tourism Emirates	<b>URUGUAY</b> Passion for Events
<b>CHINA</b> Realm	<b>IRELAND</b> Moloney & Kelly	<b>PERU</b> PERU Incentives by Coltur	<b>USA – HAWAII</b> Hosts Hawaii LLC
<b>CROATIA</b> DT Croatia	<b>ISRAEL</b> Eshet Incentives and Conferences	<b>POLAND</b> Mazurkas Travel Poland	<b>USA – NEW YORK</b> The Shackman Group
<b>COLUMBIA</b> Colombia en Colores	<b>ITALY</b> Fourth Dimension Italy	<b>PORTUGAL</b> OSIRIS Travel & Events	<b>VANUATU</b> DMC Vanuatu
<b>CUBA</b> IBEROService Incoming Services	<b>JAPAN</b> GMT Meetings & Events	<b>ROMANIA</b> Paloma Tours	<b>VIETNAM</b> Realm
<b>CYPRUS</b> Drakos DMC	<b>JORDAN</b> Karma House Travel & Tourism	<b>RUSSIA</b> Travel Russia	
<b>CZECH REPUBLIC</b> INVENT	<b>MALAYSIA</b> REKACARA	<b>SINGAPORE</b> Realm	

For other destinations not listed above, please contact [marissa@destinationmarketing.com.au](mailto:marissa@destinationmarketing.com.au) as we have highly reputable DMC partners in most countries globally.